

 <b>Statistics Poland</b> <b>STATISTICS POLAND</b> al. Niepodległości 208, 00-925 Warszawa <a href="http://stat.gov.pl/">http://stat.gov.pl/</a>		
Name and address of the enterprise	<b>AK-U/m</b> <b>Business Tendency</b> <b>Survey – Services</b>	the CSO Web Data collection portal  portal.stat.gov.pl  Statistical Office in Zielona Góra ul. Spokojna 1 65-954 Zielona Góra
Identification number – REGON <div style="border: 1px solid black; width: 100px; height: 20px; margin-top: 5px;"></div>	Month ..... 2023	Please, return by the 10th of the current month

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(e-mail of the secretary's office drawing up a report – FILL UP WITH CAPITAL LETTERS)

**Thank you for your attention to this questionnaire and we guarantee secrecy of statistical data**

**Answers should be given by abstracting from seasonal variations that is taking no account of changes characteristic for this period of the year.**

### I. Assessment of the economic situation

In each question 1, 2, 3, 4, 6, 7, 10, 11 please mark a symbol of the proper answer (only one). In question number 5 you can choose more than one factor.

1.	<b>How has your general economic situation in the field of enterprise's service activity changed over the past 3 months:</b> • improved ..... 1      • remained unchanged ..... 2      • deteriorated ..... 3
2.	<b>How has demand for your enterprise's services changed over the past 3 months:</b> • increased ..... 1 <input type="checkbox"/> • remained unchanged ..... 2 <input type="checkbox"/> • decreased ..... 3 <input type="checkbox"/>
3.	<b>How has total employment of your enterprise changed over the past 3 months:</b> • increased ..... 1 <input type="checkbox"/> • remained unchanged ..... 2 <input type="checkbox"/> • decreased ..... 3 <input type="checkbox"/>
4.	<b>What is current general economic situation of your enterprise:</b> • good ..... 1 <input type="checkbox"/> • satisfactory ..... 2 <input type="checkbox"/> • bad ..... 3 <input type="checkbox"/>
5.	<b>What main factors are currently limiting your business:</b> <div style="display: flex; flex-wrap: wrap;"> <div style="width: 50%;">           • none ..... 01 <input type="checkbox"/> </div> <div style="width: 50%;">           • too tough competition of domestic and foreign firms ..... 07 <input type="checkbox"/> </div> <div style="width: 50%;">           • insufficient demand ..... 02 <input type="checkbox"/> </div> <div style="width: 50%;">           • unclear and unstable legal regulations ..... 08 <input type="checkbox"/> </div> <div style="width: 50%;">           • shortage of skilled labour ..... 03 <input type="checkbox"/> </div> <div style="width: 50%;">           • uncertainty of economic environment ..... 09 <input type="checkbox"/> </div> <div style="width: 50%;">           • shortage of space and/or equipment ..... 04 <input type="checkbox"/> </div> <div style="width: 50%;">           • financial problems ..... 10 <input type="checkbox"/> </div> <div style="width: 50%;">           • costs of labour ..... 05 <input type="checkbox"/> </div> <div style="width: 50%;">           • others (please, specify them) ..... 11 <input type="checkbox"/> </div> <div style="width: 50%;">           • high payments to state revenue ..... 06 <input type="checkbox"/> </div> </div>
6.	<b>How does demand for services rendered by your enterprise change:</b> • increases ..... 1 <input type="checkbox"/> • remains unchanged ..... 2 <input type="checkbox"/> • decreases ..... 3 <input type="checkbox"/>
7.	<b>How do sales of services rendered by your enterprise change:</b> • increase ..... 1 <input type="checkbox"/> • remain unchanged ..... 2 <input type="checkbox"/> • decrease ..... 3 <input type="checkbox"/>

**I. Assessment of current economic situation (cont.)**

8.	At what capacity (persons employed, equipment, means of transport, space etc.) is your enterprise currently operating (as a percentage of full capacity):	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %
9.	What is current duration of assured activity of your enterprise (in months):	<input type="text"/> <input type="text"/> <input type="text"/>
10.	How does financial situation of your enterprise change:	
	<input type="checkbox"/> improves ..... 1 <input type="checkbox"/> <input type="checkbox"/> remains unchanged ..... 2 <input type="checkbox"/> <input type="checkbox"/> deteriorates ..... 3 <input type="checkbox"/>	
11.	How do delays of payments for services change:	
	<input type="checkbox"/> increase ..... 1 <input type="checkbox"/> <input type="checkbox"/> remain unchanged ..... 2 <input type="checkbox"/> <input type="checkbox"/> decrease ..... 3 <input type="checkbox"/> <input type="checkbox"/> there are no delays ..... 4 <input type="checkbox"/>	

**II. Expectations of economic situation**

In each question 12, 13, 14, 15, 16, 18, 19, 20 please mark a symbol of the proper answer (only one). In question number 17 you can choose more than one answer.

12.	How general economic situation of your enterprise in the field of your enterprise's service activity will change in the next three months:	
	<input type="checkbox"/> will be better ..... 1 <input type="checkbox"/> <input type="checkbox"/> will remain unchanged ..... 2 <input type="checkbox"/> <input type="checkbox"/> will be worse ..... 3 <input type="checkbox"/>	
13.	How will demand for your enterprise's services change over the next three months:	
	<input type="checkbox"/> will increase ..... 1 <input type="checkbox"/> <input type="checkbox"/> will remain unchanged ..... 2 <input type="checkbox"/> <input type="checkbox"/> will decrease ..... 3 <input type="checkbox"/>	
14.	The future development of your business situation is currently:	
	<input type="checkbox"/> easy to predict ..... 01 <input type="checkbox"/> <input type="checkbox"/> moderately difficult to predict ..... 03 <input type="checkbox"/> <input type="checkbox"/> moderately easy to predict ..... 02 <input type="checkbox"/> <input type="checkbox"/> difficult to predict. .... 04 <input type="checkbox"/>	
15.	How will sales of rendered services change over the next three months:	
	<input type="checkbox"/> will increase ..... 1 <input type="checkbox"/> <input type="checkbox"/> will remain unchanged ..... 2 <input type="checkbox"/> <input type="checkbox"/> will decrease ..... 3 <input type="checkbox"/>	
16.	How will enterprise's financial situation change over the next three months:	
	<input type="checkbox"/> will improve ..... 1 <input type="checkbox"/> <input type="checkbox"/> will remain unchanged ..... 2 <input type="checkbox"/> <input type="checkbox"/> will worsen ..... 3 <input type="checkbox"/>	
17.	What kind of sources of financing service activity will be used over the next three months:	
	<input type="checkbox"/> own sources ..... 1 <input type="checkbox"/> <input type="checkbox"/> state budget ..... 3 <input type="checkbox"/> <input type="checkbox"/> bank credit ..... 2 <input type="checkbox"/> <input type="checkbox"/> others. .... 4 <input type="checkbox"/>	
18.	How will employment in your enterprise change over the next three months:	
	<input type="checkbox"/> will increase ..... 1 <input type="checkbox"/> <input type="checkbox"/> will remain unchanged ..... 2 <input type="checkbox"/> <input type="checkbox"/> will decrease ..... 3 <input type="checkbox"/>	
19.	How will prices of services rendered by the enterprise change over the next three months:	
	<input type="checkbox"/> will increase ..... 1 <input type="checkbox"/> <input type="checkbox"/> will remain unchanged ..... 2 <input type="checkbox"/> <input type="checkbox"/> will decrease ..... 3 <input type="checkbox"/>	
20.	If the demand expanded, could you increase your volume of activity with your present resources?	
	<input type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> if YES, by how much..... <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> %	

### III. Investments

On question 21 and 26 please answer in March and in October (m, o), on questions 22 and 23A only in March, on questions 23B, 24, 25 and 27 only in October (o).

In questions 21, 22 and 23A (for respective variants) as well as questions 23B and 24 please mark a symbol of the proper answer (only one), in questions 25, 26 and 27 there can be given a few answers.

21. m, p	<p>Has your company incurred, incurs or will incur investments (i.e. purchase of machinery, equipment, means of transport, construction and modernization of buildings and structures) in:</p> <p>2021..... <input type="checkbox"/> YES <input type="checkbox"/> NO</p> <p>2022..... <input type="checkbox"/> YES <input type="checkbox"/> NO</p> <p>2023..... <input type="checkbox"/> YES <input type="checkbox"/> NO (if NO, please don't answer the question 26 as well as 25 and 27 in the part concerning 2023)</p> <p>2024..... <input type="checkbox"/> YES <input type="checkbox"/> NO (if NO, please don't answer the questions 25 and 27 in the part concerning 2024)</p>															
22. m	<p>Compared with two years ago (2021) investments of your enterprise last year (2022) has:</p> <p>Overall investment increased ..... 1 <input type="checkbox"/> remained unchanged ..... 2 <input type="checkbox"/> decreased ..... 3 <input type="checkbox"/></p> <p>Machinery and equipment increased ..... 1 <input type="checkbox"/> remained unchanged ..... 2 <input type="checkbox"/> decreased ..... 3 <input type="checkbox"/></p> <p>Land, building and infrastructure increased ..... 1 <input type="checkbox"/> remained unchanged ..... 2 <input type="checkbox"/> decreased ..... 3 <input type="checkbox"/></p> <p>Intangibles (R&amp;D, software, data, intellectual property, vocational training, etc.) increased ..... 1 <input type="checkbox"/> remained unchanged ..... 2 <input type="checkbox"/> decreased ..... 3 <input type="checkbox"/></p>															
23A. m	<p>Compared with last year (2022) investments of your enterprise this year (2023) will:</p> <p>Overall investment increase..... 1 <input type="checkbox"/> remain unchanged ..... 2 <input type="checkbox"/> decrease ..... 3 <input type="checkbox"/></p> <p>Machinery and equipment increase ..... 1 <input type="checkbox"/> remain unchanged ..... 2 <input type="checkbox"/> decrease ..... 3 <input type="checkbox"/></p> <p>Land, building and infrastructure increase ..... 1 <input type="checkbox"/> remain unchanged ..... 2 <input type="checkbox"/> decrease ..... 3 <input type="checkbox"/></p> <p>Intangibles (R&amp;D, software, data, intellectual property, vocational training, etc.) increase ..... 1 <input type="checkbox"/> remain unchanged ..... 2 <input type="checkbox"/> decrease ..... 3 <input type="checkbox"/></p>															
23B. p	<p>Compared with last year (2022) investments of your enterprise this year (2023) will:</p> <p>increase ..... 1 <input type="checkbox"/> remain unchanged ..... 2 <input type="checkbox"/> decrease ..... 3 <input type="checkbox"/></p>															
24. p	<p>Compared with this year (2023) investments of your enterprise next year (2024) will:</p> <p>increase ..... 1 <input type="checkbox"/> remain unchanged ..... 2 <input type="checkbox"/> decrease ..... 3 <input type="checkbox"/></p>															
25. p	<table border="1"> <thead> <tr> <th data-bbox="161 1323 1310 1391">Investments carried out this year and planned investment for next year is, or will be, of the following kind (choose the appropriate cate-gory or categories):</th><th data-bbox="1310 1323 1406 1391">2023</th><th data-bbox="1406 1323 1490 1391">2024</th></tr> </thead> <tbody> <tr> <td data-bbox="161 1391 1310 1435">replacement of worn-out buildings, equipment and IT .....</td><td data-bbox="1310 1391 1406 1435">1 <input type="checkbox"/></td><td data-bbox="1406 1391 1490 1435">1 <input type="checkbox"/></td></tr> <tr> <td data-bbox="161 1435 1310 1480">extension of capacity for existing or new products/services. ....</td><td data-bbox="1310 1435 1406 1480">2 <input type="checkbox"/></td><td data-bbox="1406 1435 1490 1480">2 <input type="checkbox"/></td></tr> <tr> <td data-bbox="161 1480 1310 1525">investment designed to streamline processes .....</td><td data-bbox="1310 1480 1406 1525">3 <input type="checkbox"/></td><td data-bbox="1406 1480 1490 1525">3 <input type="checkbox"/></td></tr> <tr> <td data-bbox="161 1525 1310 1559">other investment objectives (regulatory obligations, safety, etc.) .....</td><td data-bbox="1310 1525 1406 1559">4 <input type="checkbox"/></td><td data-bbox="1406 1525 1490 1559">4 <input type="checkbox"/></td></tr> </tbody> </table>	Investments carried out this year and planned investment for next year is, or will be, of the following kind (choose the appropriate cate-gory or categories):	2023	2024	replacement of worn-out buildings, equipment and IT .....	1 <input type="checkbox"/>	1 <input type="checkbox"/>	extension of capacity for existing or new products/services. ....	2 <input type="checkbox"/>	2 <input type="checkbox"/>	investment designed to streamline processes .....	3 <input type="checkbox"/>	3 <input type="checkbox"/>	other investment objectives (regulatory obligations, safety, etc.) .....	4 <input type="checkbox"/>	4 <input type="checkbox"/>
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other investment objectives (regulatory obligations, safety, etc.) .....	4 <input type="checkbox"/>	4 <input type="checkbox"/>														
26. m, p	<p>Financial sources of investments in the present year:</p> <p>own sources ..... 1 <input type="checkbox"/> leasing ..... 3 <input type="checkbox"/></p> <p>bank credit ..... 2 <input type="checkbox"/> others ..... 4 <input type="checkbox"/></p>															
27. p	<table border="1"> <thead> <tr> <th data-bbox="161 1659 1310 1704">What main factors are stimulating your investments?</th><th data-bbox="1310 1659 1406 1704">2023</th><th data-bbox="1406 1659 1490 1704">2024</th></tr> </thead> <tbody> <tr> <td data-bbox="161 1704 1310 1749">demand .....</td><td data-bbox="1310 1704 1406 1749">1 <input type="checkbox"/></td><td data-bbox="1406 1704 1490 1749">1 <input type="checkbox"/></td></tr> <tr> <td data-bbox="161 1749 1310 1794">financial conditions .....</td><td data-bbox="1310 1749 1406 1794">2 <input type="checkbox"/></td><td data-bbox="1406 1749 1490 1794">2 <input type="checkbox"/></td></tr> <tr> <td data-bbox="161 1794 1310 1839">technical factors. ....</td><td data-bbox="1310 1794 1406 1839">3 <input type="checkbox"/></td><td data-bbox="1406 1794 1490 1839">3 <input type="checkbox"/></td></tr> <tr> <td data-bbox="161 1839 1310 1865">other factors .....</td><td data-bbox="1310 1839 1406 1865">4 <input type="checkbox"/></td><td data-bbox="1406 1839 1490 1865">4 <input type="checkbox"/></td></tr> </tbody> </table>	What main factors are stimulating your investments?	2023	2024	demand .....	1 <input type="checkbox"/>	1 <input type="checkbox"/>	financial conditions .....	2 <input type="checkbox"/>	2 <input type="checkbox"/>	technical factors. ....	3 <input type="checkbox"/>	3 <input type="checkbox"/>	other factors .....	4 <input type="checkbox"/>	4 <input type="checkbox"/>
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(telephone number of the person filling up the questionnaire)